

EXISTING PROGRAMS

(New)

* QUALITY:

- Understanding ISO 9000, Preparing for Registration
- An ISO Audit Process, Internal and Third Party Approaches
- Problem Solving, A Simple and Practical Tool
- Total Quality Management, A Process for Achieving Results
- A Linkage for Success, TQM & ISO
- Merging the Concept with the Technique, TQM/SPC
- Applying TQM to the (fill-in any function-Accounting)
- SPC-How NOT to Make it Confusing
- Quality Function Deployment (QFD)
- Six Sigma Overview
- **Advanced Supplier Quality**

* PURCHASING & SUPPLY MANAGEMENT:

- Continuous Improvement of Supplier Performance
- Solutions through Supplier Partnering
- Supplier Selection and Supply Base Management
- Conducting Surveys and Audits for Improved Performance
- Implementing, and Using a Supplier Rating System
- Transforming the Procurement Activity Using Practical

Tools

- Managing Your Supply Base
- Supplier Certification, How To Obtain Customer/Supplier

Improvements

- Reengineering Supply Management
- Maintaining the Momentum & Obtaining Results From Supplier
- A Purchasing Seminar Series-From Basics to Advanced

Techniques

- Vendor Managed Inventories (VMI)
- Enterprise Resource Planning (ERP) and Purchasing
- MRO Partnering

- Buyer/Planner Fundamentals
- Cost/Price Analysis
- Lean Practices for Procurement
- Taking Outsourcing for Granted
- Outsourcing Model for Success
- **Strategic Sourcing – the Foundation for Success**

* MANUFACTURING PROCESSES:

- Concurrent Engineering, the Tool for Earlier Market Introduction
- Design for Manufacturability/Producibility
- Reducing Cycle Times
- Quick Changeover, Challenging Our Methods (Set-up Reduction)
- Manufacturing for the Next Century
- Maintenance Management
- The Manufacturing Engineer, a New Version
- Lean Manufacturing Practices

* LEADERSHIP/PEOPLE:

- People/Team Building-Empowerment through Involvement
- Self-Managed Teams, How Do We Get There?
- The Challenges of Change
- Problem Solving
- People Skills Development
- Train-the-Trainer
- Process Mapping

* CUSTOMER RELATIONS:

- Improving Customer Satisfaction - Closing the Service Gap between Supplier and Customer

* MATERIALS MANAGEMENT:

- Inventory Management and Control, a Means to an End
- Cycle Counting
- Warehouse Management and Control
- Manufacturing Resource Planning
- Production Control Principles and Practices
- Capacity Planning and Management
- Enterprise Resource Planning (ERP) Understanding its

Capabilities

- Demand Management for an Enterprise
- Material Requirements Planning (MRP)
- Shop Floor Control (SFC)
- Introduction to Materials Management
- APICS Series for CPIM Certification Testing
- APICS Fundamentals Series

* LEAN PRACTICES:

- Introduction to Lean Manufacturing
- Lean Mapping
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- Process Improvement & Quality in Lean Manufacturing
- Lean Scheduling
- Standard Work
- Lean Teams, Lean Design, & Accounting

* GENERAL DIRECTIONS:

- Bar Coding/Automatic Identification Systems, Made Simple and Practical

- Benchmarking as a Tool, Searching for the Best

- Changing Roles in Business – Affecting an Orderly Transition

- Performance Measurement - The Strategic Gauge for Accountability

- Transforming a Company via Process Re-engineering

- Train the Trainer-Internalizing Your Ability to Provide Training

- Making Your Business Grow-Utilizing Today's Tools

- Understanding the Significance of the Costing Process in Various

- Reengineering: A Tool for Initiating Growth

* SUPPLY CHAIN MANAGEMENT:

- Supply Chain Management (SCM) for the 21st Century

- The Supply Chain, Purchasing & ISO, Cohesion with Results

- Logistics a Competitive Weapon

- Basics of Supply Chain Management

- Supply Chain and Logistics

- Supply Chain Management and Lean Practices